

5 Proof of Value Findings that Drove Budget for Incydr

During their **4-week Proof of Value** assessing data risk in their live environment, security teams found:



THAT THEY COULD REPLACE THEIR CASB



Incydr caught all the same things that Netskope did in one PoV that compared the two, plus additional critical incidents involving USB drives. **Incydr gave them a better overall picture of data risk on endpoints and in cloud apps without requiring proxies or TLS inspection.**

MOONLIGHTING



Many Code42 PoVs have clearly identified employees working 2 or more jobs during the same workday, some even using the same endpoint. A problem that's become much more prevalent with rise of remote work.

SOURCE CODE THEFT



Whether via Git push to a personal repository, or simply uploading to a drive, **security teams gained visibility into engineers and departing employees stealing source code.** One team saw 71 source code files exfiltrated to Google Drive. They would not have stopped this without Incydr because the corporate domain looks the same as a personal domain.

INTENTIONAL LEAKS TO THE MEDIA



Whether it's sensitive financial information or plans about an imminent restructuring, **Incydr customers have found executives leaking compromising information to the media and other organizations via personal email.**

INTENTIONAL OBFUSCATION



Zipping large amounts of files, renaming files and changing their extensions, and abnormal printer use can all be signs an employee is trying to cover their tracks. **During their PoV, a tech company found a marketer renaming project files and moving them to a personal Dropbox** as well as sending items to a printer at odd times during the last weekend of their employment.



Armed with these examples of data leak, exfiltration and exposure across their environment, the security teams who participated in a Proof of Value (with less than 4 hours of total engagement on average) were able to prioritize and secure budget for Incydr and are now customers.

[Click here](#) for more information on the Incydr PoV.